



## 2008 ANNUAL REPORT

### Washington State Crop Improvement Association

#### 2008 WSCIA OFFICERS

President..... Michell Ward, Latah, WA  
Vice-President..... Jason Echelbarger, Reardan, WA  
Ex-Officio Member..... Steven Ullrich, Pullman, WA  
Secretary/Treasurer..... Bill Michaelsen, Pullman, WA  
Past-President..... Mike Klicker, Walla Walla, WA

#### 2008 WSCIA BOARD OF DIRECTORS

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Keith Callaway – Pasco..... Franklin County  
Ken Beale – Pomeroy..... Garfield-Asotin County  
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Bruce Docken – Zillah ..... Yakima-Benton County  
Stephen Guy - Pullman ..... Extension Representative, WSU  
Fawad Shah - Yakima..... WSDA-Seed Program  
Lee Von Borstel – Moro, OR..... Oregon

#### WSCIA BUSINESS OFFICE

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## PROMOTION REPORT

Years Ended April 30, 2007 & 2008

Fiscal Report	2008	2007
Revenue		
Promotion Fees	<u>\$44,814</u>	<u>\$35,026</u>
Operating Expenses		
Promotion	\$18,163	\$29,673
State Business Tax	\$ 558	
Subsistence	\$ -0-	\$ 178
Mileage	\$ -0-	\$ 1,332
Miscellaneous	\$ -0-	\$ 1,773
<b>Total Operating Expenses</b>	<b>\$18,721</b>	<b>\$32,956</b>
<b>Excess (Deficiency) of Revenue Over Expenses</b>	<b>\$26,093</b>	<b>\$ 2,070</b>

Promotion Has \$32,524.43 Cash Reserve (4/30/08)

## MANAGER'S REPORT - JERRY ROBINSON

Compared to 2007, WSCIA experienced a 35% increase in the total acreage applied for certification in 2008. Barley acreage was decreased by 290 acres, wheat acreage applied for certification was increased by 14,055 acres. There was an 833 acre increase in miscellaneous crops. This increase of acreage for certification ranks third highest since 1978 missing being the second highest acreage by only 768 acres.

The net result of Association operations for the 2007-2008 fiscal year shows a net gain of \$201,308. This is primarily due to two factors, first, significant increase in planted acres in the fall of 2007 that increased revenue. Second, cost cutting in the main office primarily in the number of employees. Currently the cash reserve of WSCIA is up to \$350,000 in two different banks to reduce risk in the midst of the current financial crisis. WSCIA currently has no significant long term debt.

The new WSCIA web site is up and running with a significantly different look. There are still some minor corrections and additions that need to be made, but there will be a greater amount of information available once the site is completed. The new web site address is [washingtoncrop.com](http://washingtoncrop.com).

With the WSCIA Business Office move completed, the updated computer systems in place, and the new employees more comfortable with their role within WSCIA we are just starting to realize the benefits of these changes. Our goal is to better serve Certified Seed industry and growers within Washington State, we are now one step closer to this goal.

## WSCIA Foundation Seed Service Report For Crop Year 2007 – 08 Ron R. Whittum

The 2007-08 crop year included 337 acres of Foundation and Breeder Seed production, producing 2,018,681 pounds of Foundation small grains and pulses, and 33,905 pounds of Breeder small grains.

WSCIA-FSS produced Foundation and Breeder Seed for three different entities other than Washington State University and USDA/ARS, the same number as last year. We have added an additional private company starting this fall which should add to our acreage significantly in the coming years.

This fall we planted a total of six head row blocks (5 Acres) for increase of Breeder seed. Fall plantings at the Othello Research Station totaled 44 acres. Off-farm plantings total 87 acres. So far this is a 41% acreage decrease from last year, however 2009 spring plantings are yet to be determined.

The production of 67 acres Xerpha soft white winter wheat was the "tail that wagged the dog" this year. The handling of 486,000 gross pounds of Xerpha foundation seed caused a backlog in meeting the needs and expectations for seed companies and growers for other standard varieties. Foundation Seed Service would like to thank the many seed companies for their patience during this past shipping season. In addition to Xerpha, 405,527 lbs of other fall grain varieties were processed and shipped from the Pullman Seedhouse.

Small acreage increases were made by WSCIA-FSS in the dryland Palouse area for LC00600917RZ red "zero-tannin" and Spanish brown lentils. Windham winter peas were produced at the Othello station, successfully surviving fall planting with high yield. WSCIA-FSS also produced 12 acres of Foundation Troy Chickpea at the Othello station, planted as row crop as done with conventional dry beans, with a clean field and high yield. "Othello" and "Quincy" pinto beans were produced this year, as was Blush light red kidney bean.

<b>Foundation Seed Service Facts</b>	<b>2006/07</b>	<b>2007/08</b>
<i>Breeder Lots Grown</i>	17	14
<i>Single Heads Snapped</i>	29,000	30,200
<i>Foundation Small Grains Produced</i>	769,253 #	1,973,329 #
<i>Foundation Peas, Lentils, Garbs Produced</i>	137,477 #	36,000 #
<i>Foundation Dry Bean Varieties Produced</i>	0	3
<i>Grass Seed Distributed</i>	20,261 #	11,279 #
<i>Foundation Seed Distributed</i>	852,742 #	1,227,087 #
<i>Number of Varieties Planted (Fall)</i>	23	25

### ACREAGE APPLIED FOR CERTIFICATION FOR THE PAST 31 YEARS

1978 -- 31,163	1989 -- 53,274	1999 -- 48,784
1979 -- 40,123	1990 -- 54,123	2000 -- 51,904
1980 -- 40,638	1991 -- 43,628	2001 -- 45,867
1981 -- 37,500	1992 -- 60,543	2002 -- 52,408
1982 -- 45,129	1993 -- 54,913	2003 -- 53,785
1983 -- 46,496	1994 -- 47,375	2004 -- 55,895
1984 -- 58,747	1995 -- 47,931	2005 -- 49,465
1985 -- 64,409	1996 -- 53,075	2006 -- 47,859
1986 -- 61,879	1997 -- 53,847	2007 -- 45,106
1987 -- 54,788	1998 -- 55,018	2008 -- 61,111
1988 -- 50,606		

**BALANCE SHEET**  
**APRIL 30, 2007 & 2008**

**ASSETS**

	<u>2008</u>	<u>2007</u>
<b>Current Assets</b>		
Cash	\$ 381,798	\$ 248,244
Accounts Receivable	132,871	97,837
Inventory		
Seed	401,064	445,875
Supplies	30,707	25,663
Prepaid Expenses	<u>14,933</u>	<u>17,613</u>
<b>Total Current Assets</b>	<u>961,373</u>	<u>835,232</u>
<b>Plant &amp; Equipment</b>		
Buildings and Improvements	\$ 109,082	\$ 109,733
Seed Plant Equipment	436,682	421,542
Vehicles and Trailers	221,464	210,616
Office Equipment	74,259	170,063
Less: accumulated depreciation	<u>(678,561)</u>	<u>(805,557)</u>
<b>Net Plant and Equipment</b>	<u>162,926</u>	<u>106,397</u>
<b>Total Assets</b>	<u>\$1,124,299</u>	<u>\$ 941,629</u>

**LIABILITIES AND ASSOCIATION EQUITY**

<b>Current Liabilities</b>		
Accounts payable	41,993	95,925
Operating line of credit	-0-	-0-
Research holding payable	16,300	36,792
OECD assessment	9,807	8,926
Accrued expenses	56,460	43,206
Unearned revenue	50,462	6,679
Current portion of notes payable	<u>6,164</u>	<u>10,877</u>
<b>Total Current Liabilities</b>	<u>181,186</u>	<u>202,405</u>
<b>Long Term Debt</b>		
Notes payable, net of current portion	<u>10,787</u>	<u>8,206</u>
<b>Total Liabilities</b>	<u>191,973</u>	<u>210,611</u>
<b>Net Assets</b>		
Unrestricted	<u>932,326</u>	<u>731,018</u>
<b>Total Liabilities and Equity</b>	<u>\$1,124,299</u>	<u>\$ 941,629</u>

**STATEMENT OF OPERATIONS AND ASSOCIATION EQUITY**  
**YEAR ENDED APRIL 30, 2008**

	<u>FSS</u>	<u>CERT</u>	<u>FRM</u>	<u>PROM</u>	<u>CCIA</u>	<u>TOTAL</u>
Total revenue	917,273	632,392	6,025	44,814	8,959	1,609,463
Operating expenses	<u>967,690</u>	<u>405,529</u>	<u>4,760</u>	<u>18,721</u>	<u>11,455</u>	<u>1,408,155</u>
Excess (deficiency) of Revenue over expense	\$( 50,417 )	226,863	1,265	26,093	( 2,496 )	\$ 201,308
Association equity, May 1, 2007						\$ 731,018
Association equity, April 30, 2008						\$ 932,326

## Percent of Washington Wheat & Barley Crop Planted with Certified Seed

YEAR	TOTAL WHEAT & BARLEY ACRES	AVERAGE SEEDING RATE LBS/ACRE	POUNDS CERTIFIED SEED FOR IN STATE USE	POUNDS OF SEED TO PLANT TOTAL ACRES	PERCENT ACRES PLANTED WITH CERTIFIED SEED
1986	4,050,000	63.1	83,052,290	255,393,000	32.9%
1987	2,745,000	62.9	115,508,278	172,660,500	66.9%
1988	2,750,000	64.2	101,548,905 (800,000 acres re-seeded)	194,700,000	52.2%
1989	3,600,000	70.8	136,954,625	254,880,000	53.7%
1990	3,000,000	64.0	144,944,821 (700,000 acres re-seeded)	192,000,000	75.5%
1991	4,280,000	74.0	80,272,925	316,720,000	25.3%
1992	3,100,000	65.0	139,114,497	201,500,000	69.0%
1993	3,400,000	64.1	142,097,587	218,008,800	65.2%
1994	2,960,000	63.3	133,722,100	187,308,800	71.4%
1995	2,960,000	66.1	135,899,909	195,600,000	69.5%
1996	3,195,000	66.9	151,095,714	207,483,300	72.8%
1997	3,200,000	66.5	148,850,265	212,928,000	70.0%
1998	3,200,000	66.0	163,393,200	211,200,000	77.3%
1999	3,200,000	66.0	150,801,772	211,200,000	71.4%
2000	3,055,000	68.2	146,258,202	208,351,000	70.2%
2001	2,975,000	68.4	137,643,234	203,490,000	67.6%
2002	2,770,000	68.8	144,930,150	190,576,000	76.0%
2003	2,770,000	68.9	132,546,247	190,991,500	69.4%
2004	2,650,000	68.4	142,871,120	181,260,000	78.8%
2005	2,550,000	66.8	146,465,531	170,340,000	86.0%
2006	2,495,000	66.8	149,083,902	166,666,000	89.0%
2007	2,500,000	66.6	139,152,592	166,666,000	83.5%
2008	2,615,000	66.7 (16 yr Ave)	171,971,392	174,420,500	98.5%

5 Year Average: 81.3%

10 Year Average: 76.91%

Averages do not include 2008 crop year

**2008 TOTAL ACRES CERTIFIED (57,234 ACRES)**

<b>WHEAT</b>	
Eltan	4,400
Cara	5
Coda	440
Farnum	4
Goetze	34
Madsen	2,932
Tubbs	120
Tubbs "06"	2,888
Rod	1,734
Louise	4,830
JD	.60
Babe	.60
ORCF-101	658
Bruehl	2,365
Alpowa	546
Hill 81	260
Scarlet	50
Stephens	1,758
Masami	1,034
Moro	800
MDM	60
Norwest 553	439
ORCF-102	3,364
ORCF-103	18
Skiles	10
Bauermeister	1,660
Chukar	848
Brundage 96	614
Jefferson	546
Kelse	4.2
Boundary	292
Eden	289
Lambert	505
Tara 2002	415
Hollis	50
Wakanz	114
Weatherford	47
Whit	2.25
Xerpha	65
<b>PROPRIETARY (33 %)</b>	<b>16,716</b>
<b>TOTAL</b>	<b>50,918</b>

<b>BARLEY</b>	
Bob	664
Haxby	245
Hoody	49
Radiant	450
Strider	28
Ishi	40
<u>Proprietary ( 53%)</u>	<u>1,676</u>
<b>TOTAL</b>	<b>3,152</b>

<b>MISCELLANEOUS</b>	
<b>OAT</b>	
Monida	269
Park	12
<u>Proprietary</u>	<u>140</u>
<b>TOTAL</b>	<b>421</b>
<b>FIELD PEA</b>	
<u>Windham</u>	<u>1.7</u>
<b>TOTAL</b>	<b>1.7</b>
<b>CHICKPEA</b>	
Dylan	276
Troy	140
Sierra	155
<u>Proprietary</u>	<u>85</u>
<b>TOTAL</b>	<b>656</b>
<b>LENTIL</b>	
<u>Merrit</u>	<u>20</u>
<b>TOTAL</b>	<b>20</b>
<b>TRITICALE</b>	
<u>Proprietary</u>	<u>1,703</u>
<b>TOTAL</b>	<b>1,703</b>
<b>SPELT</b>	
<u>Proprietary</u>	<u>23</u>
<b>TOTAL</b>	<b>23</b>
<b>BUCKWHEAT</b>	
<u>Proprietary</u>	<u>340</u>
<b>TOTAL</b>	<b>340</b>