



2009 ANNUAL REPORT

Washington State Crop Improvement Association

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Vice-President.....Jason Echelbarger, Reardan, WA
Ex-Officio Member.....Steven Ullrich, Pullman, WA
Secretary/Treasurer.....Bill Michaelsen, Pullman, WA
Past-President.....Mike Klicker, Walla Walla, WA

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Fawad Shah - Yakima.....WSDA-Seed Program
Lee Von Borstel – Moro, OR.....Oregon

WSCIA BUSINESS OFFICE

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Jerry L. Robinson Louise Burkhartsmeier Karen Olstad

WSCIA FOUNDATION SEED SERVICE

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Ron Whittum Darlene Hilkin Gary Becker Darryl Krause

BALANCE SHEET
APRIL 30, 2008 & 2009

ASSETS

	<u>2008</u>	<u>2009</u>
Current Assets		
Cash	\$ 381,798	\$ 647,979
Accounts Receivable	132,871	113,696
Inventory		
Seed	401,064	502,574
Supplies	30,707	32,588
Prepaid Expenses	<u>14,933</u>	<u>16,381</u>
Total Current Assets	<u>961,373</u>	<u>\$1,313,218</u>
Plant & Equipment		
Buildings and Improvements	\$ 109,082	\$ 109,637
Seed Plant Equipment	436,682	414,768
Vehicles and Trailers	221,464	210,070
Office Equipment	74,259	69,040
Less: accumulated depreciation	<u>(678,561)</u>	<u>(640,763)</u>
Net Plant and Equipment	162,926	162,752
Total Assets	<u>\$1,124,299</u>	<u>\$1,475,970</u>

LIABILITIES AND ASSOCIATION EQUITY

Current Liabilities		
Accounts payable	41,993	16,830
Operating line of credit	-0-	-0-
Research holding payable	16,300	-0-
OECD assessment	9,807	9,807
Accrued expenses	56,460	67,699
Unearned revenue	50,462	18,588
Current portion of notes payable	<u>6,164</u>	<u>6,164</u>
Total Current Liabilities	181,186	119,088
Long Term Debt		
Notes payable, net of current portion	<u>10,787</u>	<u>4,623</u>
Total Liabilities	<u>191,973</u>	<u>123,711</u>
Net Assets		
Unrestricted	<u>932,326</u>	<u>1,352,259</u>
Total Liabilities and Equity	<u>\$1,124,299</u>	<u>\$1,475,970</u>

STATEMENT OF OPERATIONS AND ASSOCIATION EQUITY
YEAR ENDED APRIL 30, 2008

	<u>FSS</u>	<u>CERT</u>	<u>FRM</u>	<u>PROM</u>	<u>CCIA</u>	<u>TOTAL</u>
Total revenue	1,068,647	718,735	-0-	83,183	9,470	1,880,035
Operating expenses	<u>908,910</u>	<u>466,041</u>	<u>1,477</u>	<u>76,206</u>	<u>7,468</u>	<u>1,460,102</u>
Excess (deficiency) of Revenue over expense	\$159,737	252,694	(1,477)	6,977	2,002	\$ 419,933
Net Assets – Beginning 2009						\$ 932,326
Net Assets – Ending 2009						\$ 1,352,259

PROMOTION REPORT

Years Ended April 30, 2008 & 2009

Fiscal Report	2008	2009
Revenue		
Promotion Fees	\$44,814	\$48,367
Annual Meeting		\$34,653
Interest Income		\$ 163
Total Promotion Revenue	\$44,814	\$83,183
Operating Expenses		
Promotion	\$18,163	\$40,079
State Business Tax	\$ 558	\$ -0-
Annual Meeting		\$36,127
Total Operating Expenses	\$18,721	\$76,206
Excess (Deficiency) of Revenue Over Expenses	\$26,093	\$ 6,977

Promotion Has \$55,066.12 Cash Reserve (4/30/09)

MANAGER'S REPORT - JERRY ROBINSON

Compared to 2008, WSCIA experienced a 3.4% decrease in the total acreage applied for certification in 2009. Barley acreage certified decreased by 2,244 acres, while wheat acreage certified decreased by 849 acres. There was a 160 acre decrease in certified acres of miscellaneous crops. This acreage for certification still ranks 5th highest since 1978 being 5,388 acres from the top number of acres certified in Washington state.

The net result of Association operations for the 2008-2009 fiscal year shows a net gain of \$419,933. This revenue increase is primarily due to continued high percentage of planted acres in the fall of 2008 and high usage of Foundation seed, primarily Xerpha. Currently, cash set aside as reserve for WSCIA is \$438,834 in two different banks to reduce risk in the midst of the current financial crisis. WSCIA currently has no significant long term debt.

Last summer the WSCIA Board of Directors approved the expenditure to hire a professional web design company to design the new WSCIA web site. This new WSCIA web site is up and running with a significantly different look. The new web site address is washingtoncrop.com.

The WSCIA business office has hired on additional person to oversee the day to day financials and web site leaving the remainder of the staff to focus on the certification aspects of WSCIA's role. Our goal is to better serve Certified Seed industry and growers within Washington State, we are now one step closer to this goal.

WSCIA Foundation Seed Service Report For Crop Year 2008 – 09 Ron R. Whittum

The 2009 crop year included 282 acres of Foundation and Breeder Seed production, a 16% decrease from last year, producing 1,359,825 pounds of Foundation small grains and pulses (a 33% decrease), and 18,470 pounds of Breeder small grains (45% decrease).

Foundation Seed Service produced Foundation and Breeder Seed for Washington State University, Oregon State University, USDA/ARS and three other entities, an increase by one over last year. FSS continues to seek partnerships within the seed industry for production of primary seed stocks.

Cleaning of fall crops progressed smoothly this season, with early priority given to the varieties that are typically sold into the southern Columbia Basin and Oregon area. The addition of two new 1,000 bushel Wheatland storage bins, positioned near Pullman, was a huge productivity gain for us this year. Out of a received crop of 1,378,295 pounds, there has been 804,521 pounds of grain and pulse crops processed to date at the WSU Seedhouse.

Several different lentil varieties were grown and used as isolation strips between wheat increases at the Othello station this year. Foundation dry bean acreage increased considerably at the Othello IAREC station over last year, increasing from eight acres to 20.

2009 fall plantings at the Othello and Prosser Research Stations totaled 37 acres, including a total of six head row blocks (4 Acres) for increase of Breeder seed. Off-station plantings totaled 46 acres. Overall a 37% decrease in fall plantings from the prior year.

<u>Foundation Seed Service Facts</u>	<u>2008</u>	<u>2009</u>	<u>+/-</u>	<u>Change</u>
<i>Breeder Lots Grown</i>	14	6		-8
<i>Single Heads Snapped</i>	30,200	22,500		-25.5%
<i>Foundation Small Grains Produced</i>	1,973,329 #	1,274,315 #		-35.4%
<i>Foundation Peas, Lentils, Garbs Produced</i>	39,239 #	57,433 #		+46.4%
<i>Foundation Dry Bean Varieties Produced</i>	3	6		+3
<i>Grass Seed Distributed</i>	11,279 #	4,956 #		-56.0%
<i>Foundation Seed Distributed</i>	1,227,087 #	678,303 #		-44.7%
<i>Number of Varieties Planted (Fall)</i>	25	22		-3

Capital projects for the year included the purchase of two new 1,000 bushel "Wheatland" style storage bins, placed at the WSCIA, A.G. Law Building. A transfer belt conveyor and a used grain auger were purchased for loading/unloading of the newly purchased bins. The precision seed treater which Syngenta Seed Care donated to WSCIA last year was made operational and successfully used for the fall conditioning season. A platform scale for weighing tote bags at the treater line was also purchased, greatly increasing productivity.

ACREAGE APPLIED FOR CERTIFICATION FOR THE PAST 32 YEARS

1978 -- 31,163	1989 -- 53,274	2000 -- 51,904
1979 -- 40,123	1990 -- 54,123	2001 -- 45,867
1980 -- 40,638	1991 -- 43,628	2002 -- 52,408
1981 -- 37,500	1992 -- 60,543	2003 -- 53,785
1982 -- 45,129	1993 -- 54,913	2004 -- 55,895
1983 -- 46,496	1994 -- 47,375	2005 -- 49,465
1984 -- 58,747	1995 -- 47,931	2006 -- 47,859
1985 -- 64,409	1996 -- 53,075	2007 -- 45,106
1986 -- 61,879	1997 -- 53,847	2008 -- 61,111
1987 -- 54,788	1998 -- 55,018	2009 -- 59,021
1988 -- 50,606	1999 -- 48,784	

Percent of Washington Wheat & Barley Crop Planted with Certified Seed

YEAR	TOTAL WHEAT & BARLEY ACRES	AVERAGE SEEDING RATE LBS/ACRE	POUNDS CERTIFIED SEED FOR IN STATE USE	POUNDS OF SEED TO PLANT TOTAL ACRES	PERCENT ACRES PLANTED WITH CERTIFIED SEED
1986	4,050,000	63.1	83,052,290	255,393,000	32.9%
1987	2,745,000	62.9	115,508,278	172,660,500	66.9%
1988	2,750,000	64.2	101,548,905 (800,000 acres re-seeded)	194,700,000	52.2%
1989	3,600,000	70.8	136,954,625	254,880,000	53.7%
1990	3,000,000	64.0	144,944,821 (700,000 acres re-seeded)	192,000,000	75.5%
1991	4,280,000	74.0	80,272,925	316,720,000	25.3%
1992	3,100,000	65.0	139,114,497	201,500,000	69.0%
1993	3,400,000	64.1	142,097,587	218,008,800	65.2%
1994	2,960,000	63.3	133,722,100	187,308,800	71.4%
1995	2,960,000	66.1	135,899,909	195,600,000	69.5%
1996	3,195,000	66.9	151,095,714	207,483,300	72.8%
1997	3,200,000	66.5	148,850,265	212,928,000	70.0%
1998	3,200,000	66.0	163,393,200	211,200,000	77.3%
1999	3,200,000	66.0	150,801,772	211,200,000	71.4%
2000	3,055,000	68.2	146,258,202	208,351,000	70.2%
2001	2,975,000	68.4	137,643,234	203,490,000	67.6%
2002	2,770,000	68.8	144,930,150	190,576,000	76.0%
2003	2,770,000	68.9	132,546,247	190,991,500	69.4%
2004	2,650,000	68.4	142,871,120	181,260,000	78.8%
2005	2,550,000	66.8	146,465,531	170,340,000	86.0%
2006	2,495,000	66.8	149,083,902	166,666,000	89.0%
2007	2,500,000	66.6	139,152,592	166,666,000	83.5%
2008	2,615,000	66.7 (16 yr Ave)	171,971,392	174,420,500	98.5%
2009	2,495,000	66.7	185,838,021		

5 Year Average: 81.3%

10 Year Average: 76.91%

Averages do not include 2008-09 crop year

2009 TOTAL ACRES CERTIFIED (53,073 ACRES)

WHEAT	
Alpowa	321
Babe	24
Bauermeister	100
Boundary	482
Bruehl	2,827
Brundage 96	855
Buchanan	1.5
Cara	367
Chukar	252
Coda	315
Eden	509
Eltan	5,256
Farnum	191
Goetze	10
Hill 81	37
Hiller	58
Hollis	214
JD	9.5
Jefferson	1,441
Kelse	98
Lambert	215
Louise	5,572
Madsen	1,001
Masami	574
Norwest 553	158
ORCF-101	318
ORCF-102	4,731
ORCF-103	753
Otis	160
Rod	1,525
Scarlet	80
Stephens	909
Tara 2002	917
Tubbs "06"	1,690
Tubbs	170
Wakanz	80
Whit	99
Xerpha	3,740
PROPRIETARY (28 %)	14,009
TOTAL	50,069

BARLEY	
Bob	50
Hoody	15
Kold	3
<u>Proprietary (92%)</u>	<u>840</u>
TOTAL	908

MISCELLANEOUS	
OAT	
Monida	194
Park	30
<u>Proprietary (58%)</u>	<u>304</u>
TOTAL	528
FIELD PEA	
Specter	2.7
Windham	4.5
TOTAL	7.2
CHICKPEA	
Sawyer	.7
Troy	191
<u>Proprietary</u>	<u>436</u>
TOTAL	627
LENTIL	
Brewer	1.75
Cedar	6
Shasta	8
Crimson	2
<u>Red Chief</u>	<u>21.4</u>
TOTAL	39.1
TRITICALE	
<u>Proprietary</u>	<u>1,784</u>
TOTAL	1,784
SPELT	
<u>Proprietary</u>	<u>19</u>
TOTAL	19