



## 2013 ANNUAL REPORT

### Washington State Crop Improvement Association

#### 2013 WSCIA OFFICERS

President ..... Bill Michaelsen, Pullman, WA  
Vice-President.....Paul Porter, Odessa WA  
Ex-Officio Member ..... Victor Shaul, Yakima, WA  
Secretary/Treasurer ..... Paul Carter, Dayton, WA  
Past-President..... Jason Echelbarger, Reardan, WA

#### 2013 WSCIA BOARD OF DIRECTORS

Bruce Abbey - Waitsburg ..... Columbia County  
Shirley McLean - Coulee City..... Douglas County  
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Vacant..... Klickitat County  
Mike Miller - Ritzville..... Lincoln/Adams County  
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Mike Anderson - Walla Walla ..... Walla Walla County  
Barry Tee - Rosalia ..... Whitman County  
Craig Teel - Kennewick..... Yakima-Benton County  
Stephen Guy - Pullman..... Extension Representative, WSU  
Mike Pumphrey - Pullman ..... Foundation Seed Representative, WSU  
OSU Appointed ..... Oregon

#### WSCIA BUSINESS OFFICE

2575 NE Hopkins Court, Pullman, WA 99163  
Phone 509-334-0461 Fax 509-334-6809  
Jerry L. Robinson Karen Olstad Patty Kent

#### WSCIA FOUNDATION SEED SERVICE

WSU Seedhouse, Pullman, Washington 99164-6420  
Phone 509-335-4365 Fax 509-335-7007  
Mark Saam Darlene Hilkin Gary Becker Darryl Krause

**BALANCE SHEET  
APRIL 30, 2012 & 2013**

**ASSETS**

	<u>2013</u>	<u>2012</u>
Current Assets		
Cash	\$ 601,856	\$754,976
Accounts Receivable	136,927	66,589
Inventory		
Seed	367,773	489,130
Supplies	39,807	46,613
Prepaid Expenses	<u>17,070</u>	<u>14,855</u>
Total Current Assets	<u>\$1,163,433</u>	<u>\$1,372,163</u>
Plant & Equipment		
Land	\$ 67,199	-
Construction In Progress		\$ 96,628
Buildings and Improvements	727,794	120,290
Seed Plant Equipment	437,753	440,413
Vehicles and Trailers	231,542	232,560
Office Equipment	169,320	82,084
Less: accumulated depreciation	<u>(722,750)</u>	<u>(722,285)</u>
Net Plant and Equipment	<u>910,858</u>	<u>249,690</u>
Total Assets	<u>\$2,074,291</u>	<u>\$1,621,853</u>

**LIABILITIES AND ASSOCIATION EQUITY**

Current Liabilities		
Accounts payable	80,842	42,899
Operating line of credit	-0-	-0-
Research holding payable	-0-	-0-
OECD assessment	14,091	13,484
Accrued expenses	79,341	71,326
Unearned revenue	15,316	38,182
Current portion of long-term debt	<u>11,662</u>	<u>- 0 -</u>
Total Current Liabilities	201,252	165,891
Long Term Debt		
Notes payable, net of current portion	<u>361,989</u>	<u>- 0 -</u>
Total Liabilities	<u>563,241</u>	<u>165,891</u>
Net Assets		
Unrestricted	<u>1,511,050</u>	<u>1,455,962</u>
Total Liabilities and Equity	<u>\$ 2,074,291</u>	<u>\$1,621,853</u>

**STATEMENT OF OPERATIONS AND ASSOCIATION EQUITY  
YEAR ENDED APRIL 30, 2013**

	<u>FSS</u>	<u>CERT</u>	<u>FRM</u>	<u>PROM</u>	<u>CCIA</u>	<u>TOTAL</u>
Total revenue	922,391	751,754	1,708	103,361	10,796	1,790,010
Operating expenses	<u>1,095,508</u>	<u>539,052</u>	<u>2,057</u>	<u>84,610</u>	<u>13,695</u>	<u>1,734,922</u>
Excess (deficiency) of Revenue over expense	(\$173,117)	212,702	(349)	18,751	(2,899)	\$ 55,088
Net Assets – Beginning 2012						\$1,455,962
Net Assets – Ending 2013						\$1,511,050

## PROMOTION REPORT

**Years Ended April 30, 2012 & 2013**

<b>Fiscal Report</b>	<b>2013</b>	<b>2012</b>
<b>Revenue</b>		
Promotion Fees	\$53,980	\$58,978
Annual Meeting	\$48,478	\$46,702
Interest Income	<u>\$ 100</u>	<u>\$ 151</u>
<b>Total Promotion Revenue</b>	<b>\$102,558</b>	<b>\$105,831</b>
<b>Operating Expenses</b>		
Promotion	\$49,324	\$33,470
Meetings & Conventions	\$ 0	\$ 53
Annual Meeting	\$34,910**	\$43,092
Postage	<u>\$ 376</u>	<u>\$ 592</u>
<b>Total Operating Expenses</b>	<b><u>\$84,610</u></b>	<b><u>\$77,207</u></b>
<b>Excess (Deficiency) of Revenue Over Expenses</b>	<b>\$17,948</b>	<b>\$28,624</b>
<b>Promotion Has \$45,261.63 Cash Reserve (4/30/13)</b>		
<b>** Does not include all Annual Meeting expenses</b>		

## FY 2012 -2013 MANAGER'S REPORT - JERRY ROBINSON

2013 had a total application for certification of 62,791 acres which is an increase of 6,583 acres from last year. Of the 62,971 acres applied for certification 58,455 acres passed field inspection and moved forward in the certification process.

Certified barley acreage increased for the second year by 1,804 acres, while certified wheat acreage rebounded with an increase of 5,197 acres. There was an increase of 326 acres in certified acres of miscellaneous crops. This modest increase came from increased acres in oats, triticale, and lentils but a significant drop in certified acres of chickpeas. The acreage applied for certification this year ranks 2<sup>nd</sup> since 1978 being 1,618 acres behind the number one year of acres applied for certification in Washington State.

The net result of Association operations for the 2012-13 fiscal year shows a net gain of \$55,088. This positive revenue is due to the continued high percentage of certified seed usage and good foundation seed sales this past year. The Foundation Seed Program continues to be somewhat down but has shown renewed strength with improved foundation seed sales and a concerted effort in controlling expenses. Current board mandated cash reserve for WSCIA is \$250,000 with additional combination cash reserve of \$201,556 set aside.

Just over two years ago WSCIA began the process of purchasing land and building an office in the Port of Whitman Research Park at Pullman, WA. The new WSCIA office was completed the first of January with staff moving in later that month. Landscaping was finished in June which completed the new office project.

At the end of FY 2012-13 (April 30, 2013) WSCIA had invested a total of \$682,511 into the new office, lot and, \$11,497 in conference room furniture and computer/server infrastructure. At month end October 31, 2013 the total invested into the new WSCIA office, landscaping, furnishings, and Video Conferencing System was \$794,725.74. To finance the construction of the new office WSCIA has assumed long term debt with Northwest Farm Credit of \$373,651 with monthly payments of \$2,476 per month for 20 years.

## WSCIA Foundation Seed Service Report For Crop Year 2012 – 2013

Foundation Seed Service has completed all harvest activities for 2013, and has successfully planted all fall foundation and breeder seed increases for 2014. Year in Advance contracting has been very beneficial in targeting demand for popular varieties and encourages a more accurate planting schedule to facilitate the needs of foundation seed inventories. Conditioning and treating of the fall crop progressed well, and all requests have been filled.

This year slightly above average yields were achieved for small grains in most areas of production. A yield of 130 bushel to the acre of OSU Bobtail was produced on irrigated ground at the Prosser research facility. A number of fall wheat varieties with good demand and yields besides Bobtail were Otto and Selbu. Popular spring varieties that produced well this year were, Glee, Diva, and Dayn a hard white spring wheat. To date 543,949 pounds of predominately winter wheat and barley seed, have been conditioned. Spring cereal and pulse crops will continue to be conditioned and treated as WSCIA FSS moves toward spring.

Two new USDA/ARS varieties, one lentil and one chickpea were increased as breeder seed at the Plant Material Center on the WSU campus. Foundation seed of these two lines will be available spring of 2013 for the lentil and 2014 for the chickpea. Production of seven acres of Brewer Lentils, and five acres of Merrit Lentils was carried out on dryland acreage in Eastern Washington with respectable yields of foundation class seed. 33,940 pounds of Othello Pinto Bean seed was contracted and produced in Quincy. Fall harvest concluded with harvesting of a foundation seed increase of Troy Chickpeas in the Dayton area.

Eighteen breeder head row production increases were harvested in the 2012-2013 cropping season. Six growing areas were utilized; two WSU-IAREC irrigated farms, Quincy, Moses Lake, Dayton and the dryland Plant Material Center in Pullman, to produce foundation and breeder seed increases on 249 acres. The previous year FSS utilized 303 acres. This is a 17.8% decrease in planted acres. 139 acres were planted for the fall increase; 110 acres were planted for the spring increase of the 249 acre total. All fall plantings were for small grain increases, whereas, the spring increase was for 11 acres of beans, 29.5 acres of legumes, and 69.5 acres of small grains.

<b><u>Foundation Seed Service Facts</u></b>	<b><u>2012</u></b>	<b><u>2013</u></b>	<b><u>+/- Change</u></b>
<i>Breeder Lots Grown</i>	17	18	+1
<i>Single Heads Snapped</i>	17,050	14,000	-17.8%
<i>Foundation Small Grains Produced</i>	940,647 lbs.	870,718 lbs.	-7.4%
<i>Foundation Peas, Lentils, Garbs Produced</i>	112,333 lbs.	24,215 lbs.	-78.4%
<i>Foundation Dry Bean Varieties Produced</i>	3	2	-1
<i>Grass Seed Distributed</i>	7,957 lbs.	7,690 lbs.	-3.4%
<i>Foundation Seed Distributed</i>	771,096 lbs.	674,565 lbs.	-12.5%
<i>Number of Varieties Planted</i>	38	42	+4

### **ACREAGE APPLIED FOR CERTIFICATION FOR THE PAST 36 YEARS**

<i>1978 - 31,163</i>	<i>1990 - 54,123</i>	<i>2002 - 52,408</i>
<i>1979 - 40,123</i>	<i>1991 - 43,628</i>	<i>2003 - 53,785</i>
<i>1980 - 40,638</i>	<i>1992 - 60,543</i>	<i>2004 - 55,895</i>
<i>1981 - 37,500</i>	<i>1993 - 54,917</i>	<i>2005 - 49,465</i>
<i>1982 - 45,129</i>	<i>1994 - 47,375</i>	<i>2006 - 47,859</i>
<i>1983 - 46,496</i>	<i>1995 - 47,931</i>	<i>2007 - 45,106</i>
<i>1984 - 58,747</i>	<i>1996 - 53,075</i>	<i>2008 - 61,111</i>
<i>1985 - 64,409</i>	<i>1997 - 53,847</i>	<i>2009 - 59,021</i>
<i>1986 - 61,879</i>	<i>1998 - 55,018</i>	<i>2010 - 55,491</i>
<i>1987 - 54,788</i>	<i>1999 - 48,784</i>	<i>2011 - 60,298</i>
<i>1988 - 50,606</i>	<i>2000 - 51,904</i>	<i>2012 - 56,208</i>
<i>1989 - 53,274</i>	<i>2001 - 45,867</i>	<i>2013 - 62,791</i>

## Percent of Washington Wheat & Barley Crop Planted with Certified Seed

	<b>NASS -TOTAL WHEAT &amp; BARLEY ACRES</b>	<b>AVERAGE SEEDING RATE LBS/ACRE</b>	<b>POUNDS CERTIFIED SEED FOR IN STATE USE</b>	<b>POUNDS OF SEED TO PLANT TOTAL ACRES</b>	<b>PERCENT ACRES PLANTED WITH CERTIFIED SEED</b>
1986	4,050,000	63.1	83,052,290	255,393,000	32.9%
1987	2,745,000	62.9	115,508,278	172,660,500	66.9%
1988	2,750,000	64.2	101,548,905 (800,000 acres re-seeded)	194,700,000	52.2%
1989	3,600,000	70.8	136,954,625	254,880,000	53.7%
1990	3,000,000	64.0	144,944,821 (700,000 acres re-seeded)	192,000,000	75.5%
1991	4,280,000	74.0	80,272,925	316,720,000	25.3%
1992	3,100,000	65.0	139,114,497	201,500,000	69.0%
1993	3,400,000	64.1	142,097,587	218,008,800	65.2%
1994	2,960,000	63.3	133,722,100	187,308,800	71.4%
1995	2,960,000	66.1	135,899,909	195,600,000	69.5%
1996	3,195,000	66.9	151,095,714	207,483,300	72.8%
1997	3,200,000	66.5	148,850,265	212,928,000	70.0%
1998	3,200,000	66.0	163,393,200	211,200,000	77.3%
1999	3,200,000	66.0	150,801,772	211,200,000	71.4%
2000	3,055,000	68.2	146,258,202	208,351,000	70.2%
2001	2,975,000	68.4	137,643,234	203,490,000	67.6%
2002	2,770,000	68.8	144,930,150	190,576,000	76.0%
2003	2,770,000	68.9	132,546,247	190,991,500	69.4%
2004	2,650,000	68.4	142,871,120	181,260,000	78.8%
2005	2,550,000	66.8	146,465,531	170,340,000	86.0%
2006	2,495,000	66.8	149,083,902	166,666,000	89.0%
2007	2,500,000	66.6	139,152,592	166,666,000	83.5%
2008	2,615,000	66.7 (16 yr Ave)	171,971,392	174,420,500	Wheat Only
2009	2,495,000	66.7	185,838,021	166,416,500	Wheat Only
2010	2,420,000	68	203,824,793	164,560,000	Wheat Only
2011	2,505,000	68	199,196,650	170,340,000	Wheat Only
2012	2,145,000	63.2	164,714,758	135,564,000	Wheat Only
2013	2,230,000	75	164,352,099	167,250,000	98%

Estimated Acres Taken From National Agricultural Statistics Service for Washington State.  
Pounds certified are based on reported in state sales by Certified Washington Seed Dealers.

**2013 TOTAL ACRES CERTIFIED (58,455 ACRES)**

<b>WHEAT</b>	
ARS Amber	80
ARS Crescent	447
ARS Selbu	4
Babe	541
Bobtail	29
Bruehl	1,837
Brundage 96	355
Bruneau	951
Buchanan	1
Cara	75
Dayn	45
Diva	2,624
Eltan	1,225
Farnum	1,402
Glee	1,129
Hill 81	72
Hollis	77
JD	160
Kelse	728
Ladd	1
Louise	1,584
Madsen	673
Masami	561
Norwest 553	949
ORCF-101	2
ORCF-102	4,103
ORCF-103	920
Otto	2,759
Puma	1
Rod	150
Skiles	610
Sprinter	1
Stephens	240
WA 8143	5
WA 8155	4
Whit	798
Xerpha	2,518
<b>TOTAL PUBLIC</b>	<b>27,661</b>
<b>PROPRIETARY</b>	<b>20,163</b>
<b>TOTAL</b>	<b>47,824</b>

<b>BARLEY</b>	
Belford	9
Copeland	81
Elise	5
Haybet	154
Julie	2
Lenetah	1,700
Transit	2
<u>Propriety (%)</u>	<u>3,364</u>
<b>TOTAL</b>	<b>5,317</b>

<b>MISCELLANEOUS</b>	
<b>OAT</b>	
Monida	65
Park	13
<u>Proprietary (%)</u>	<u>696</u>
<b>TOTAL</b>	<b>774</b>
<b>CHICKPEA</b>	
Sawyer	263
Sierra	975
Troy	21
<u>Proprietary (%)</u>	<u>270</u>
<b>TOTAL</b>	<b>1,529</b>
<b>BUCKWHEAT</b>	
Proprietary	149
<b>LENTIL</b>	
Brewer	42
LC01602300R	2
Merrit	49
<u>Morena</u>	<u>638</u>
<b>TOTAL</b>	<b>731</b>
<b>TRITICALE</b>	
Proprietary	2,103
<b>SPELT</b>	
Proprietary	28